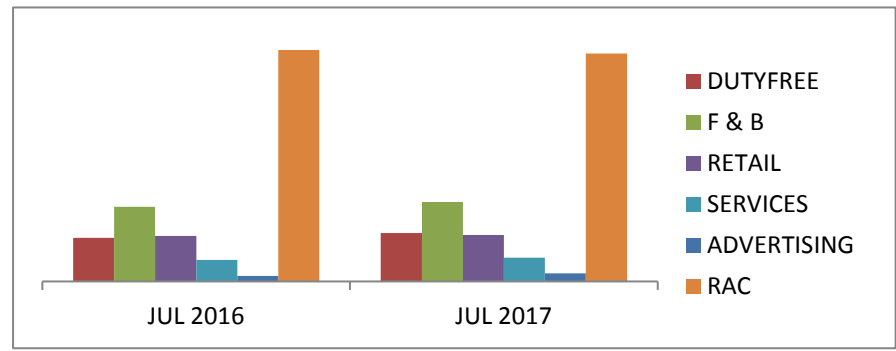


JUL 2017

CONCESSION	JUL 2016	JUL 2017	% CHANGE
DUTYFREE	\$17,832,745	\$19,829,872	11%
F & B	\$30,505,204	\$32,495,789	7%
RETAIL	\$18,546,130	\$19,059,765	3%
SERVICES	\$8,731,720	\$9,677,267	11%
IN-TERMINAL CONC.	\$75,615,800	\$81,062,693	7%
ADVERTISING	\$2,208,165	\$3,308,535	50%
RAC	\$94,608,749	\$93,215,646	-1%
OTHER CONC.	\$96,816,914	\$96,524,181	-0.3%
TOTAL CONC.	\$172,432,713	\$177,586,874	3%



DUTY FREE	JUL 2016	JUL 2017	% CHANGE
T2	\$1,328,329	\$1,114,614	-16%
T3	\$38,351	\$66,964	75%
T4	\$405,111	\$501,620	24%
T5	\$475,178	\$58,726	-88%
T6	\$101,086	\$337,611	234%
T7	\$438,796	\$445,399	2%
TBIT	\$15,045,894	\$17,304,940	15%
TOTAL	\$17,832,745	\$19,829,872	11%

ADVERTISING	JUL 2016	JUL 2017	% CHANGE
T1	\$141,362	\$148,268	5%
T2	\$20,034	\$268,588	1241%
T3	\$209,180	\$449,691	115%
T4	\$330,225	\$478,987	45%
T5	\$234,019	\$233,033	-0.4%
T6	\$103,011	\$113,277	10%
T7	\$255,521	\$289,143	13%
T8	\$59,017	\$53,246	-10%
TBIT	\$855,798	\$1,274,302	49%
TOTAL	\$2,208,165	\$3,308,535	50%

F & B	JUL 2016	JUL 2017	% CHANGE
T1	\$3,037,559	\$3,698,547	22%
T2	\$2,373,204	\$3,243,735	37%
T3	\$2,612,607	\$2,145,563	-18%
T6	\$3,351,243	\$3,842,862	15%
TBIT	\$5,607,859	\$6,258,942	12%
TCM TERM.	\$16,982,472	\$19,189,649	13%
T4	\$4,647,561	\$4,862,522	5%
T5	\$4,704,160	\$4,405,532	-6%
T7	\$2,826,052	\$2,887,291	2%
T8	\$1,344,960	\$1,150,795	-14%
NON-TCM TERM.	\$13,522,733	\$13,306,140	-2%
TOTAL	\$30,505,204	\$32,495,789	7%

RAC	JUL 2016	JUL 2017	% CHANGE
LAX	\$94,608,749	\$93,215,646	-1%
TOTAL	\$94,608,749	\$93,215,646	-1%

RETAIL	JUL 2016	JUL 2017	% CHANGE
T1	\$1,501,945	\$1,210,602	-19%
T2	\$1,466,197	\$1,766,361	20%
T3	\$1,392,411	\$706,617	-49%
T6	\$1,638,158	\$1,706,171	4%
TBIT	\$7,137,491	\$7,991,478	12%
TCM TERM.	\$13,136,201	\$13,381,229	2%
T4	\$2,029,906	\$2,197,420	8%
T5	\$1,442,580	\$1,544,377	7%
T7	\$1,403,541	\$1,497,299	7%
T8	\$533,902	\$439,439	-18%
NON-TCM TERM.	\$5,409,929	\$5,678,536	5%
TOTAL	\$18,546,130	\$19,059,765	3%

Comments:
Overall, **Concession sales** are up 3% (\$5.15MM) YoY. When looking at **In-Terminal Concession sales** only (excluding Advertising and RAC), sales are up 7% (\$5.45MM) YoY, which is more than the 4% pax growth during the same period.

Duty Free sales are up 11% (\$2.00MM). In **T2**, sales drop from European pax due to stabilization of Euro to USD. Also, drop in Latina Americans from Aero Mexico, Volaris, due to flight movements. Seeing a bigger drop to the spirit, wine & tobacco business comparing with beauty. Work in progress to expand food & gifts assortment for customers. In **T3, T4 and T6**, great performance across all categories due to increased international flights as a result of the airline relocation. In **T5**, a decline in sales as terminal is completely domestic. Work in progress to remove all spirit and wine, increase offering in food and beauty. Looking to add beauty and gifting brands that resonate well with domestic customers. In **T7**, a solid month with great all around performance. Work in progress to fine tune food offering. In **TBIT**, a good growth in sales benefiting from overall airline relocation movement.

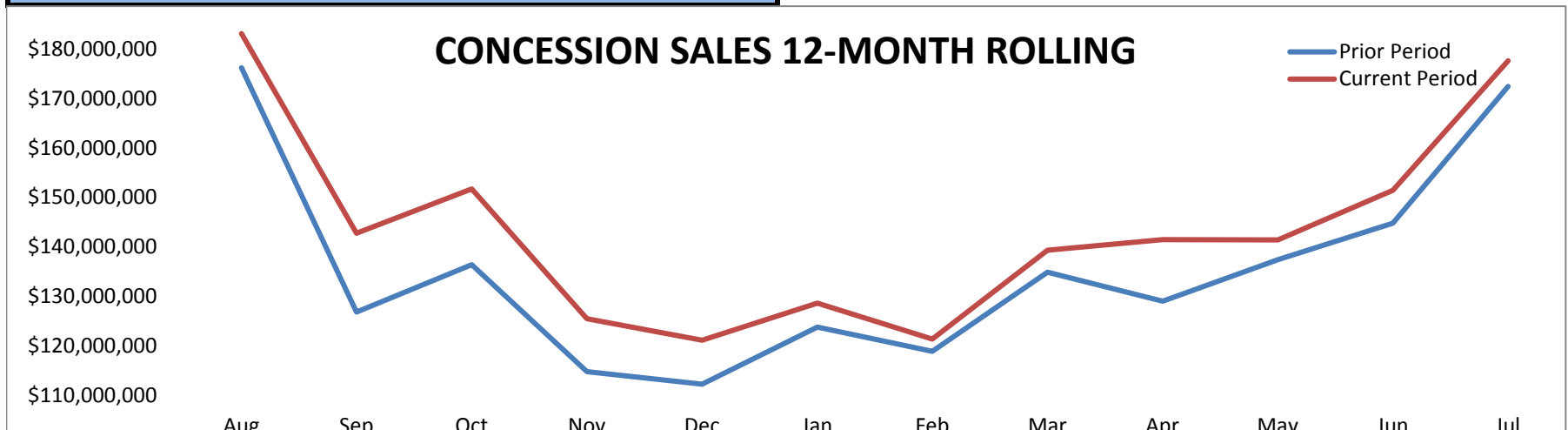
F&B overall sales are up 7% (\$1.99MM). Sales in **TCM terminals (1, 2, 3, 6, TBIT)** are up 13% (\$2.21MM), while enplanement in these terminals are up by 11%. Sales in **Non-TCM terminals (4, 5, 7, 8)** are down 2% (\$217K), while enplanement in these terminals are down 5%.

Retail overall sales are up 3% (\$514K). **TCM terminals** sales grew by 2% (\$245K), while sales in **Non-TCM terminals** grew by 5% (\$269K). Sales from **Services** are up 11% (\$946K) YoY.

Advertising sales are up 50% (\$1.10MM) due to huge increases in T2, T3, T4, and TBIT.

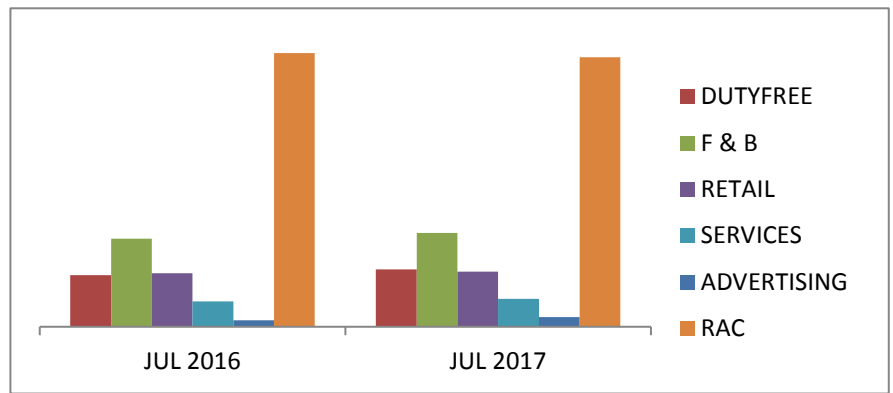
Lastly, sales from **RAC** are down by 1% (\$1.39MM) YoY.

SERVICES	JUL 2016	JUL 2017	% CHANGE
T1	\$56,483	\$71,498	27%
T2	\$1,498,273	\$1,673,833	12%
T3	\$129,025	\$103,272	-20%
T4	\$641,799	\$1,009,240	57%
T5	\$880,656	\$351,062	-60%
T6	\$488,718	\$1,035,716	112%
T7	\$805,870	\$703,968	-13%
T8	\$25,864	\$42,511	64%
TBIT	\$4,205,032	\$4,686,166	11%
TOTAL	\$8,731,720	\$9,677,267	11%

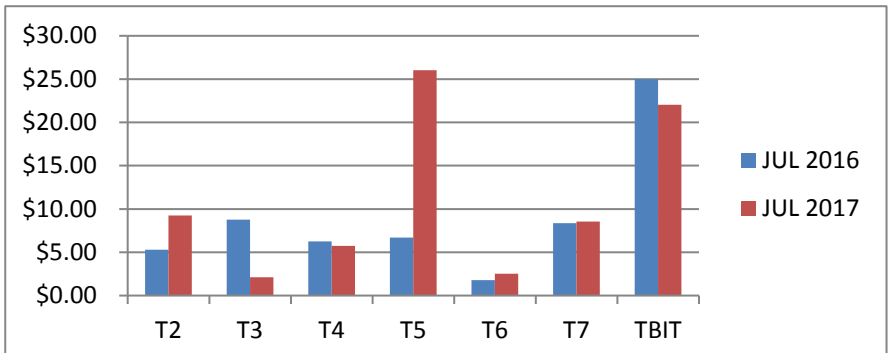


JUL 2017

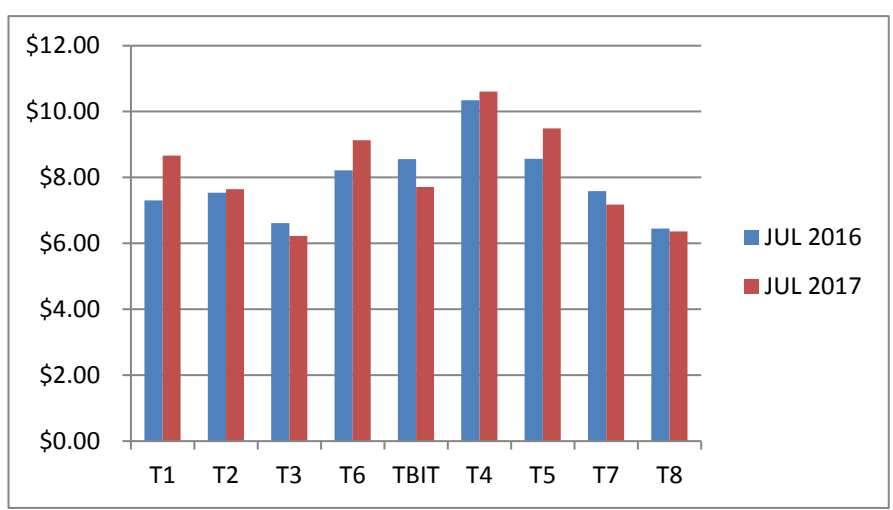
CONCESSION	JUL 2016	JUL 2017	% CHANGE
DUTYFREE*	\$15.91	\$16.13	1.4%
F & B	\$8.10	\$8.26	2%
RETAIL	\$4.92	\$4.84	-2%
SERVICES	\$2.32	\$2.46	6%
IN-TERMINAL CONC.	\$20.07	\$20.61	3%
ADVERTISING	\$0.59	\$0.84	44%
RAC	\$25.11	\$23.69	-6%
OTHER CONC.	\$25.70	\$24.54	-5%
TOTAL CONC.	\$45.76	\$45.14	-1%



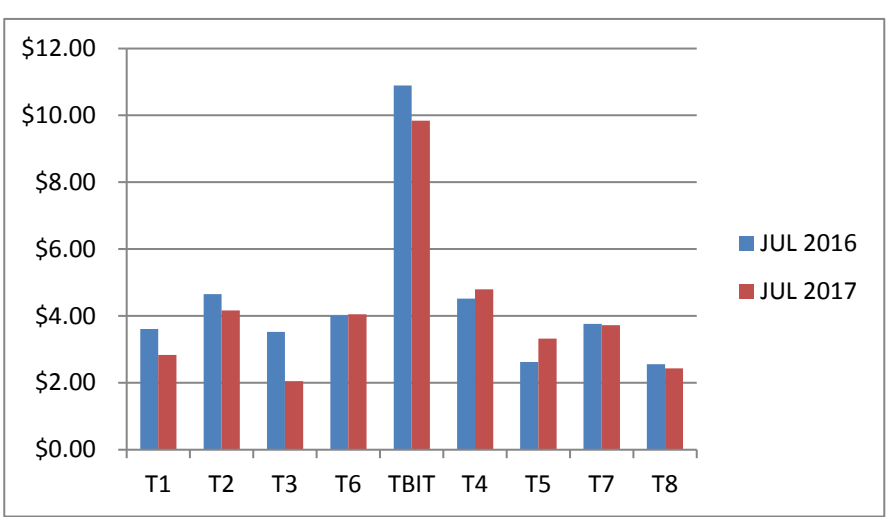
DUTY FREE*	JUL 2016	JUL 2017	% CHANGE
T2	\$5.28	\$9.23	75%
T3	\$8.79	\$2.13	-76%
T4	\$6.27	\$5.74	-9%
T5	\$6.69	\$26.02	289%
T6	\$1.78	\$2.52	42%
T7	\$8.37	\$8.56	2%
TBIT	\$25.00	\$22.03	-12%
TOTAL	\$15.91	\$16.13	1%



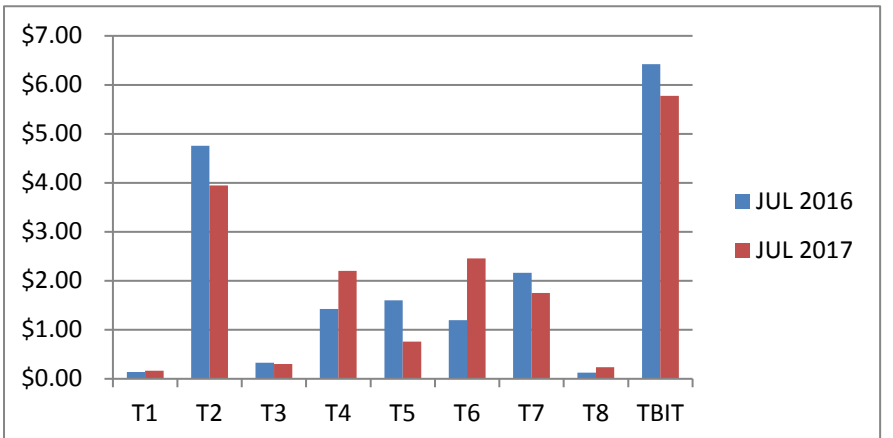
F & B	JUL 2016	JUL 2017	% CHANGE
T1	\$7.31	\$8.66	18%
T2	\$7.54	\$7.64	1%
T3	\$6.62	\$6.23	-6%
T6	\$8.21	\$9.13	11%
TBIT	\$8.56	\$7.71	-10%
TCM TERM.	\$7.76	\$7.90	2%
T4	\$10.34	\$10.61	3%
T5	\$8.56	\$9.49	11%
T7	\$7.59	\$7.18	-5%
T8	\$6.45	\$6.37	-1%
NON-TCM TERM.	\$8.56	\$8.84	3%
TOTAL	\$8.10	\$8.26	2%



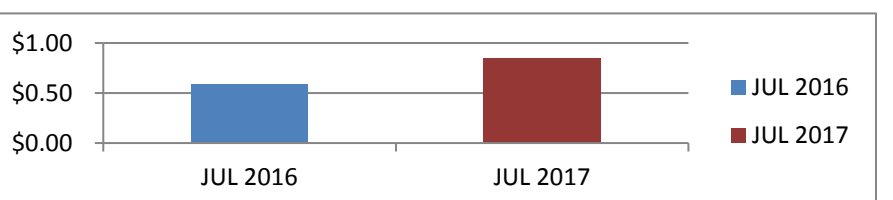
RETAIL	JUL 2016	JUL 2017	% CHANGE
T1	\$3.61	\$2.84	-22%
T2	\$4.66	\$4.16	-11%
T3	\$3.53	\$2.05	-42%
T6	\$4.01	\$4.05	1%
TBIT	\$10.90	\$9.85	-10%
TCM TERM.	\$6.00	\$5.51	-8%
T4	\$4.52	\$4.79	6%
T5	\$2.63	\$3.33	27%
T7	\$3.77	\$3.73	-1%
T8	\$2.56	\$2.43	-5%
NON-TCM TERM.	\$11.74	\$12.66	8%
TOTAL	\$4.92	\$4.84	-2%



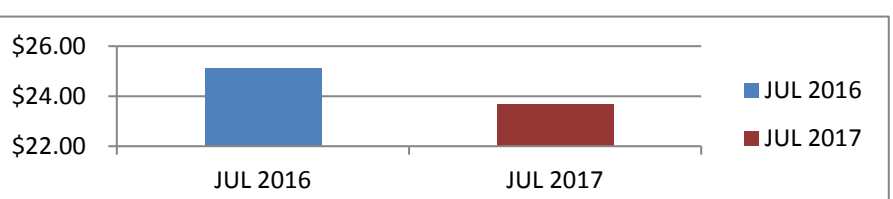
SERVICES	JUL 2016	JUL 2017	% CHANGE
T1	\$0.14	\$0.17	23%
T2	\$4.76	\$3.94	-17%
T3	\$0.33	\$0.30	-8%
T4	\$1.43	\$2.20	54%
T5	\$1.60	\$0.76	-53%
T6	\$1.20	\$2.46	105%
T7	\$2.16	\$1.75	-19%
T8	\$0.12	\$0.24	90%
TBIT	\$6.42	\$5.77	-10%
TOTAL	\$2.32	\$2.46	6%



ADVERTISING	JUL 2016	JUL 2017	% CHANGE
ADVERTISING	\$0.59	\$0.84	44%



RAC	JUL 2016	JUL 2017	% CHANGE
RAC	\$25.11	\$23.69	-6%



* Duty Free Sales per Enplanement (SPE) is based on international enplaned pax only. Everything else uses all enplaned pax.